

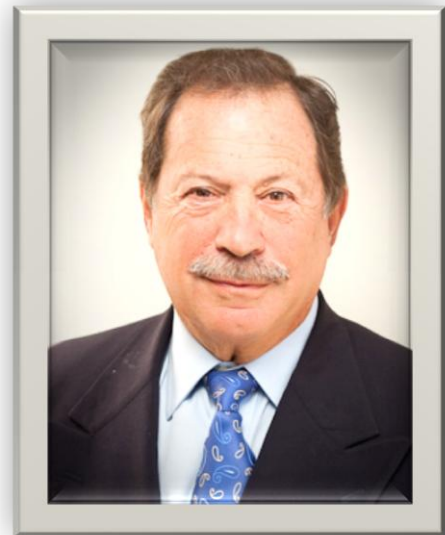
Michael Reale

Present Position:

Counselor

Last Held Business Position:

VP, Xerox Corp., Worldwide Integrated Supply Chain



Career Summary:

Worldwide supply chain strategy and implementation for Xerox Corp. Sources of products included China, Korea, Philippines, Japan, Mexico, and Ireland. Responsibilities included management of all supplier purchases for retail products and supplies supporting mainstream products. Achievements included: Lean thinking, more than doubling manufacturing output; effectively developing team accountability at all levels; directing manufacturing re-arrangements to achieve improved processes and increase employee productivity; consolidating manufacturing, resulting in plant profitability after years of losses; developing and negotiating key Far East contracts improving asset utilization.

Education:

Pace University, NY, MBA/Ph.D.

Harvard Business School, Intl. Mfg. Structure/Strategies

Stanford University, Mfg. Strategies and Implementation

IBM Systems Research Inst., Programming language system architecture

Professional Societies:

Board Member, Medi-Bill Associates

Board Member, Telefonicos Atlanticos (Mexico)

Board Member, Boca Research China, Ltd.

Board Member and Co-Founder, Spotlesslight

Honors & Awards:

Board Member, Jr. Achievement, Huntsville, Al.

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