



Nathan Light

Present Position:

Counselor

Last Held Business Position:

Chairman and CEO, NEW

Career Summary:

Lifelong career in jewelry industry. Joined Sterling Jewelers in 1977 and grew company from 32 stores to 1000, with 14,000 employees. When he left company in 1995, revenues had grown from \$12 million annually to over \$1 Billion. Creator of the 150 store Jared, The Galleria of Jewelry, a totally new concept, which revolutionized the industry. In 1998 he became Chairman and CEO of "NEW", providing extended service plans and protection services for consumer products. During his tenure the company's revenue grew from \$43 million to over \$200 million, and was sold to Berkshire Partners in 2006 for more than \$1 Billion. Recognized nationally for his extraordinary skills, he still serves as a consultant to the jewelry industry.

Professional Societies:

Member, Advisory Board, "Hearts on Fire"

Founder, "A Party With A Purpose", charitable arm of jewelry industry

Honors & Awards:

Lifetime Achievement Award, American Gem Society

Retail Hall of Fame Award, National Jeweler Magazine

Anti-Defamation League, B'nai B'rith

Brandeis University

Foundation Fighting Blindness

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